

10

REASONS TO DO GROUP BUSINESS WITH KANSAS CITY LIFE INSURANCE COMPANY

1. Stability

Since 1895, Kansas City Life Insurance Company has been a pillar of strength, guiding policyholders through the Great Depression, world wars and various periods of recession and inflation. Every product is backed by more than a century of financial security.

2. A for Excellent

Kansas City Life is rated A (Excellent) by A.M. Best Company. The rating represents A.M. Best's opinion of Kansas City Life's financial strength and its ability to meet ongoing obligations to policyholders. *As of September 2017*. There are 13 financial strength ratings assigned by A.M. Best, ranging from A++ (Superior) to D (Poor).

3. Expertise and Experience

We have the skills and expertise you need, with approximately 13 years of experience per associate on our team. This means we have the skills and knowledge to professionally and efficiently handle every client who receives our coverage.

4. Unique Service Model

Every client is assigned a specific group client services representative. You and your clients have the name, phone number and email address of the individual servicing the benefits.

5. Claims Service

Our disability claims team is recognized throughout the industry for delivering outstanding service and exceptional results and has claims resolution results above industry averages. Our state-of-the-art dental claims system allows employees to file claims electronically and assures claims will be managed properly and efficiently.

6. www.kclgroupbenefits.com

Our website is a tool for brokers, employers and employees. Go online any time to download applications, change of address forms and more. Employers may also make eligibility changes for their employees and pay their bill.

7. You Call, We Answer

We know your time is important. With us, there are no phone lines requiring minutes of prompts, followed by more waiting. When you call, we answer.

8. Easy Application

Applying is easy with our single employer application, available for all ancillary coverages.

9. Speedy Processing Time

Our goal is to provide the approval letter, certificates, policies, first bill and administration kit within 15 days of receipt of complete sold case information.

10. Testimonials

"We have been proudly writing group business with Kansas City Life for more than 15 years. Their sales and service staff are by far the best in the industry. The speed at which quoting, implementation and claims are processed is incredible. Consistent workforce, competitive quotes and great service are all reasons why we continue to use and recommend Kansas City Life."

– Broker, Shreveport, La.

"Kansas City Life stands above the rest and understands the importance of customer service. Their competitive rates, strong contract language and ease of doing business are all attributes of the daily workings. Their business and service model directly aligns with our model and is ultimately why we choose to do business with them."

– Broker, Jackson, Mich.

"Kansas City Life is the best kept secret in the insurance industry. They are always friendly, cordial and prompt. This is a carrier that exemplifies what it means to be a true partner. It has always been a pleasure to do business with Kansas City Life."

– Broker, Winston-Salem, N.C.



KANSAS CITY LIFE
GROUP BENEFITS



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