



KANSAS CITY LIFE

GROUP BENEFITS

What is needed to get a TRADITIONAL Quote?

- Email RFP to : jennifer.duggins@kclife.com

Here's what's needed:

- Group name/address/nature of business or SIC
- Proposed effective date
- Agent compensation requirements
- Employer contribution status by line of coverage
- Current plan design (booklet/certificate/policy preferred)
- Current/renewal/competitor rates
- If voluntary, copy of current bill or roster with participation by line
- Census requirements:
 - Life: DOB/Gender
 - STD: DOB/Gender/Salary
 - LTD: DOB/Gender/Salary/Occupation
 - Dental: Number of eligible employees
 - Vision: Number of eligible employees

What is needed to get a Defined Contribution Plan Quote:

Offered by National MGA & Underwritten by Kansas City Life

- [www.nmgaia.com / agent materials / Kansas City Life / KCL Defined Contribution / DC Plan Group Quotes](http://www.nmgaia.com/agentmaterials/KansasCityLife/KCLDefinedContribution/DCPlanGroupQuotes)
 - click on the state folder you are needing a quote for
 - find the SIC code for your group / insert the groups name on the form and then print or save.

Experience Requirements for traditional quotes

Life	250+ participants:	Premium & Claims/Approved PW claims/rates/booklet
STD	100+ participants:	Premium & claims/rate/booklet Number of open and closed claims for last 3 years
LTD	300-999 participants:	Open & Closed claims for 3 years/w DOB, DOD, Gender, Monthly Benefit, Reserve, and Total Paid/Booklet/Premium &
LTD	1,000+ :	Claims for last 3 years/rate history
LTD	300+ Voluntary:	Same as 1,000+ above
Dental	100+:	Premium & Claims/rates/booklet
Vision	1,000+:	Premium & Claims/rates/booklet

Underwriting may require additional information depending on the case specifics.